

Financial Results

for the Three Months Ended June 30, 2022

We have paid extremely close attention to the information provided and contained in the handouts. The forward-looking statements included in the information are our estimates based on the information available at the time of publication, and therefore contain potential risks and uncertainties.

Therefore, changes in a number of factors could cause actual results to differ materially from the future prospects described.

Information contained in the handouts for this session **must not be quoted, reprinted or copied without our prior permission.**

Financial Results Summary

(For the Three Months Ended June 30, 2022)

 Record high

Unit: million yen	1Q Performance						1 st half projections			Full year projections		
	FY ended March 2022		FY ending March 2023				FY ending March 2023			FY ending March 2023		
	Performance	Percentage	Performance	Percentage	Increase/decrease	Year-on-year	Planned	Percentage	Progress rate	Planned	Percentage	Progress rate
Trays	9,693	20.3	9,655	19.5	-37	99.6%	20,660	20.0	46.7%	42,820	20.2	22.5%
Lunchboxes and prepared food containers	26,322	55.2	28,005	56.6	+1,682	106.4%	58,330	56.4	48.0%	120,920	57.0	23.2%
Subtotal	36,015	75.6	37,660	76.2	+1,645	104.6%	78,990	76.4	47.7%	163,740	77.2	23.0%
Other products	776	1.6	941	1.9	+164	121.2%	1,810	1.8	52.0%	3,630	1.7	25.9%
Sales of products	36,792	77.2	38,602	78.1	+1,809	104.9%	80,800	78.1	47.8%	167,370	78.9	23.1%
packaging materials	10,338	21.7	10,330	20.9	-8	99.9%	21,610	20.9	47.8%	42,630	20.1	24.2%
Other goods	515	1.1	504	1.0	-11	97.8%	1,000	1.0	50.5%	2,000	0.9	25.2%
Sales of goods	10,854	22.8	10,834	21.9	-19	99.8%	22,610	21.9	47.9%	44,630	21.1	24.3%
Net Sales	47,647	100.0	49,437	100.0	+1,789	103.8%	103,410	100.0	47.8%	212,000	100.0	23.3%
Operating profit	4,051	8.5	2,765	5.6	-1,286	68.3%	5,050	4.9	54.8%	16,400	7.7	16.9%
Ordinary profit	4,283	9.0	2,972	6.0	-1,310	69.4%	5,400	5.2	55.1%	17,000	8.0	17.5%
Profit attribute to owners of parent	2,734	5.7	1,947	3.9	-786	71.2%	3,560	3.4	54.7%	11,230	5.3	17.3%
Ordinary profit before depreciation and amortization	7,641		6,483		-1,158	84.8%	12,420		52.2%	31,380		20.7%

◇Sales

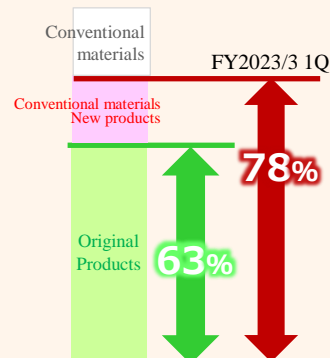
Products>

- Reactionary fall of general-purpose containers for fresh food.
- First product price revisions (announced in October 2021):
Effects reflected
- Second product price revisions (announced in April 2022):
Negotiations underway. Activities to increase market shares have been suspended.
Effects are expected to be reflected from 2Q onward.

Goods>

- Expansion of sales channels through Pack Market, an e-commerce site

◇Product sales composition

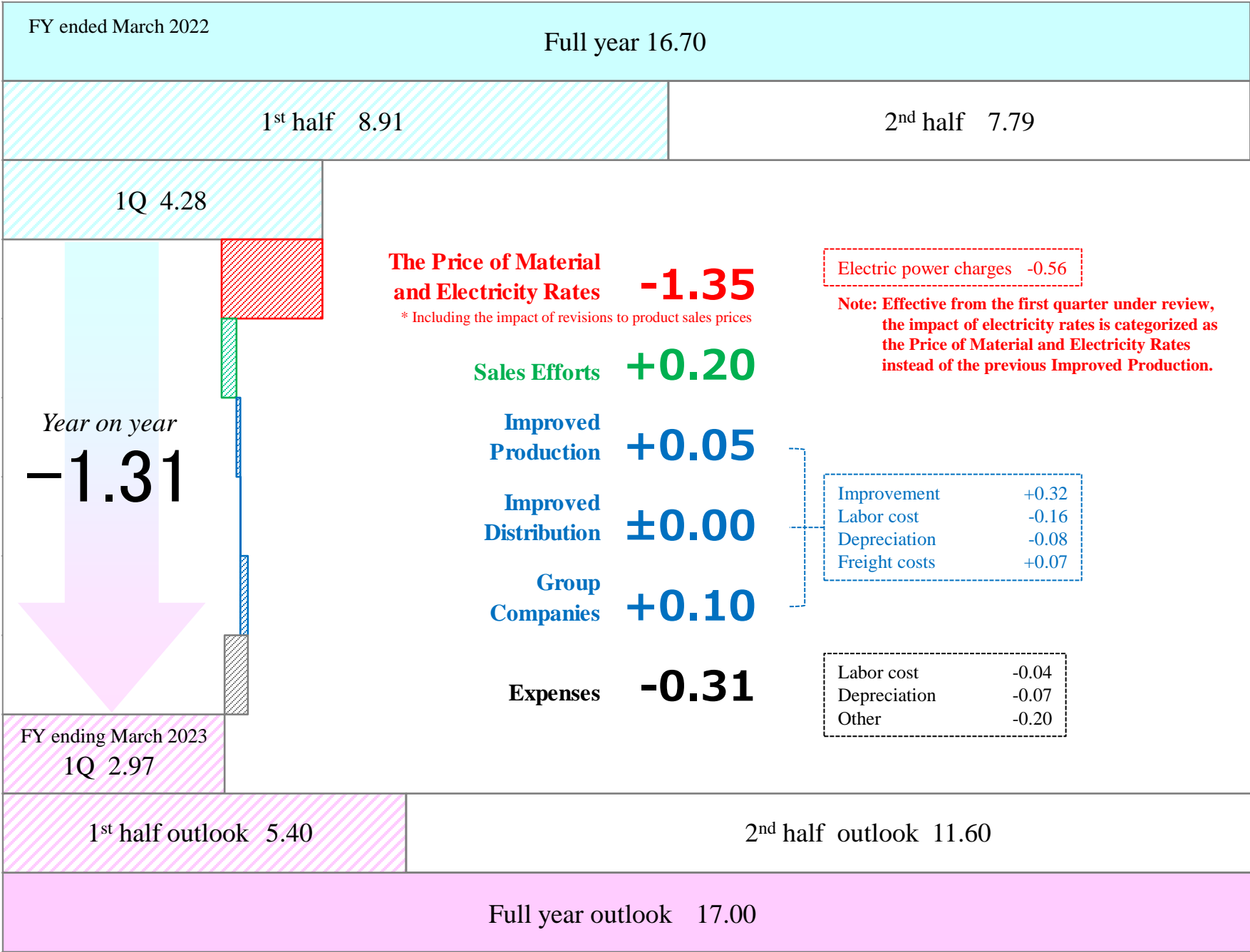


◇Year-on-year

	1Q results	1st half plan	2nd half plan	Full-year plan
Sales of products	104.9%	107.2%	113.3%	110.3%
Quantity	98.1%	102.5%	103.5%	103.0%
Compared to FY2021	104.2%			
Ordinary profit	69.4%	60.6%	148.8%	101.8%
Ordinary profit ratio	6.0%	5.2%	10.7%	8.0%

Results for Increase/Decrease in Ordinary Profit (For the Three Months Ended June 30, 2022)

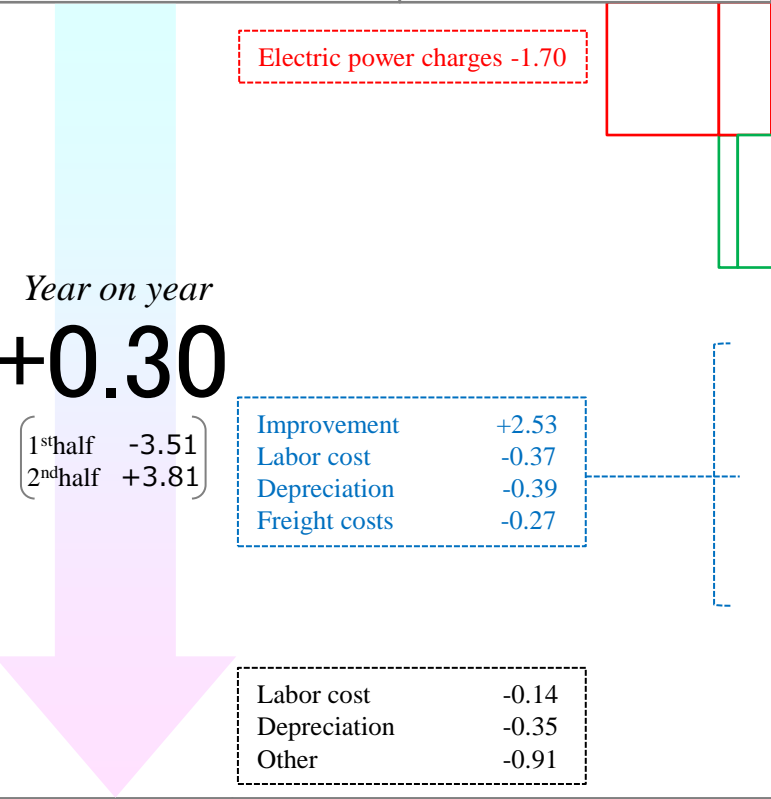
Unit: billion yen



Outlook for Increase/Decrease in Ordinary Profit (For the FY Ending March 2023)

FY ended March 2022
Full year 16.70

1st half 8.91 2nd half 7.79



FY ending March 2023
1st half outlook 5.40 2nd half outlook 11.60
Full year outlook 17.00

Outlook(Jul 29 2022)

Unit: billion yen

■ Changes from the initial projections announced on April 28, 2022
The impact of electricity rates is categorized as the Price of Material and Electricity Rates instead of the previous Improved Production.

The Price of Material and Electricity Rates
-1.10
* Including the impact of revisions to product sales prices
(1st half -3.45, 2nd half +2.35)

Sales Efforts
+1.30
(1st half +0.40, 2nd half +0.90)

Improved Production
+0.80
(1st half +0.15, 2nd half +0.65)

Improved Distribution
±0.00
(1st half ±0.00, 2nd half ±0.00)

Group Companies
+0.70
(1st half +0.20, 2nd half +0.50)

Expenses
-1.40
(1st half -0.81, 2nd half -0.59)

- Rise in material prices and electricity rates
- Revisions to product sales prices (Announced in Oct. 2021/Announced in Apr. 2022)
- Proposal of products with the reduced use of raw materials
- Growth in demand for eco-friendly products and other high-value added products
- Productivity improvements
- Rise in unit transportation costs
- Productivity improvements
- Sales increase at the Group's wholesalers, etc.
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Capital Investments and R&D Costs

(For the Three Months Ended June 30, 2022)

Unit: million yen	1Q performance				1 st half projections		Full year projections	
	FY ended March 2022	FY ending March 2023			FY ending March 2023		FY ending March 2023	
	Performance	Performance	Increase / decrease	Year-on-year	Planned	Progress rate	Planned	Progress rate
Tangible fixed assets	8,776	10,130	+1,353	115.4%	24,000	42.2%	32,800	30.9%
Intangible fixed assets	38	139	+100	363.8%	90	154.5%	200	69.5%
Capital investments	8,814	10,269	+1,454	116.5%	24,090	42.6%	33,000	31.1%
Depreciation and amortization costs	3,357	3,510	+152	104.5%	7,020	50.0%	14,380	24.4%
Research and development costs	246	260	+13	105.5%	718	36.2%	1,397	18.6%

Major Capital Investments

Investment in original products:

Improving production capacity and quality of Eco APET products

◆ Eco APET materials:Increase in the productivity (Kanto, Chubu)	393	393	14
◆ Eco APET materials:Reinforcement of the production capacity (Nishinohon PET-Bottle recycle Co., Ltd.)	754	754	-

Investment corresponding to expansion of the sales quantity:

Stable supply, Efficiency improvement, Maintenance of working environment

◆ Introduction of automation facilities		76	-	
◆ Reinforcement of the production capacity of Conventional material products		1,149	1,149	609
◆ Rebuilding of Chubu Plant 1	Completed in May. 2022	8,529	5,529	5,566
	(After reduction entry)	6,300	3,301	3,337
◆ Kansai Plant and Kansai Hub Center	To be completed in Sep. 2022	25,261	17,238	3,613
◆ Pico House No.5	To be completed in Sep. 2022	2,305	1,548	690
◆ Enhancement of Group companies' production sites				
Expansion of cardboard factory	To be completed in Jan. 2024	3,173	341	22
◆ Molds			1,710	442
◆ IT investments			568	147

