

# Financial Results for the Three Months Ended June 30, 2025

We have paid extremely close attention to the information provided and contained in the handouts. The forward-looking statements included in the information are our estimates based on the information available at the time of publication, and therefore contain potential risks and uncertainties.

Therefore, changes in a number of factors could cause actual results to differ materially from the future prospects described. Information contained in the handouts for this session must not be quoted, reprinted or copied without our prior permission.

# Financial Results Summary (For the Three Months Ended June 30, 2025)

Record high ✓ Sales: High

Record high ✓ Sales: Highest sales ever for 11 consecutive years

	Results for Three Months			1 <sup>s t</sup> half projections		Full year projections			
	FY ended March 2025	FY €	ending Marc	ch 2026		FY ending March 2026		FY ending March 2026	
Unit: million yen	Performance	Performance	Increase/ decrease	Year-on -year	Quantity	Planned	Progress rate	Planned	Progress rate
Trays	10,149	11,248	+1,099	110.8%	100.1%	22,397	50.2%	46,510	24.2%
Lunchboxes and prepared food containers	30,890	32,154	+1,264	104.1%	96.6%	69,013	46.6%	138,882	23.2%
Subtotal	41,040	43,403	+2,363	105.8%	97.8%	91,410	47.5%	185,392	23.4%
Other products	839	813	-26	96.9%		1,690	48.1%	3,608	22.5%
Sales of products	41,880	44,217	+2,336	105.6%		93,100	47.5%	189,000	23.4%
Packaging materials	12,788	13,139	+351	102.7%		26,873	48.9%	54,240	24.2%
Other goods	463	457	-5	98.7%		1,027	44.5%	2,060	22.2%
Sales of goods	13,251	13,596	+345	102.6%		27,900	48.7%	56,300	24.2%
Net Sales	55,131	57,813	+2,681	104.9%		121,000	47.8%	245,300	23.6%
Operating profit	2,190	3,930	+1,740	179.4%		7,630	51.5%	19,790	19.9%
Ordinary profit	2,244	4,034	+1,789	179.7%		7,600	53.1%	19,600	20.6%
Profit attribute to owners of parent	1,452	2,804	+ 1,351	193.0%		5,010	56.0%	13,170	21.3%
Ordinary profit before depreciation	5,961	7,647	+ 1,685	128.3%		14,900	51.3%	34,400	22.2%

#### Remarks

### < Products>

- Net sales increased 5.6% year on year as the effect of the price revisions was maintained.
- The product mix improved due to steady sales of weight-reduced products and eco-friendly products.
- Product quantity declined 2.2% year on year.
   There was a decline in the number of items purchased at retailers.
   There was a rush of demand in the same period of the previous fiscal year due to the price revisions that were implemented in the same year.
- The Group expects that the change in the Group's share of the retailer market and the projects acquired through FPCO Fair 2025 will be reflected in its results in and after the second quarter.

#### <Goods>

Profit

- Proposal for efficiency improvement using the FPCO Group's Infrastructure.
- Strengthening of sales of private brand (PB) products.

Year-on-y	year (%)	1Q	1 <sup>st</sup> half plan	2 <sup>nd</sup> half plan	Full-year plan
	Sales of products	105.6	106.2	103.0	104.6
	Sales of goods	102.6	102.3	102.9	102.6
	Ordinary profit	179.7	116.6	100.6	106.2
	Quantity	97.8	101.5	102.5	102.0

ratios (%)	1Q	1 <sup>st</sup> half plan	2 <sup>nd</sup> half plan	Full-year plan
Operating profit ratio	6.8	6.3	9.8	8.1
Ordinary profit ratio	7.0	6.3	9.7	8.0
Net profit ratio	4.9	4.1	6.6	5.4

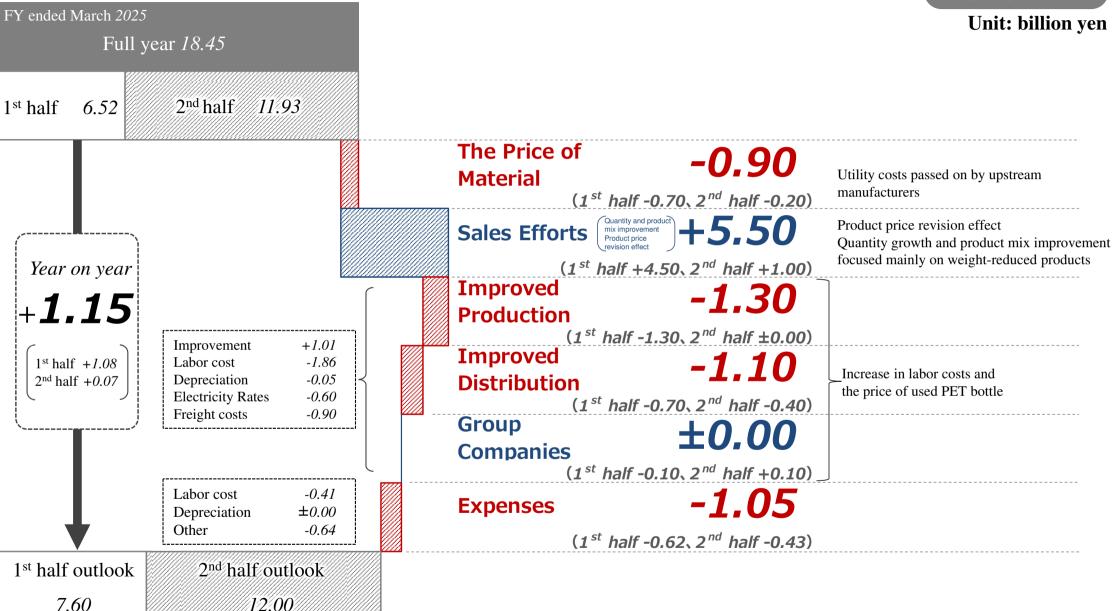
# Results for Increase/Decrease in Ordinary Profit (For the Three Months Ended June 30,2025)

**Unit: billion yen** 



# Outlook for Increase/Decrease in Ordinary Profit (For the FY Ending March 2026)

At beginning of fiscal year



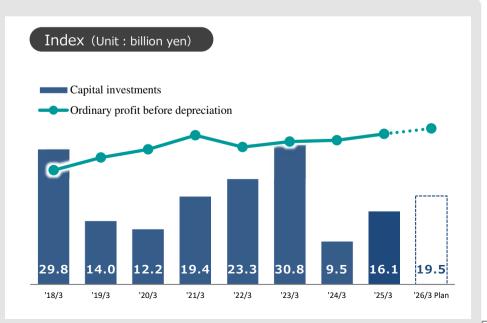
FY ending March 2026

Full year outlook 19.60

## Capital Investments and R&D Costs (For the Three Months Ended June 30, 2025)

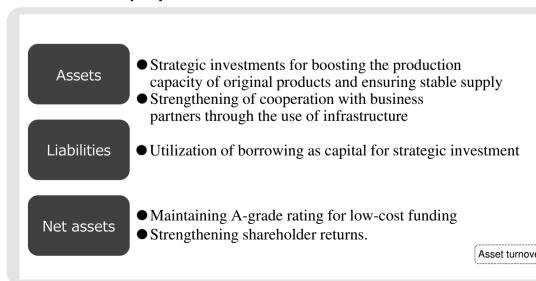
	Results for Three Months				1 <sup>st</sup> half projections		Full year projections	
	FY ended March 2025	FY ending March 2026			FY ending March 2026		FY ending March 2026	
			Increase / Year-on-		Progress			Progress
Unit: million yen	Performance	Performance	decrease	year	Planned	rate	Planned	rate
Tangible fixed assets	3,139	2,526	-612	80.5%	9,000	28.1%	18,900	13.4%
Intangible fixed assets	98	45	-53	46.0%	200	22.8%	600	7.6%
Capital investments	3,238	2,572	-666	79.4%	9,200	28.0%	19,500	13.2%
Depreciation	3,716	3,613	-103	97.2%	7,300	49.5%	14,800	24.4%
Research and development costs	339	380	+41	112.2%	920	41.4%	1,780	21.4%

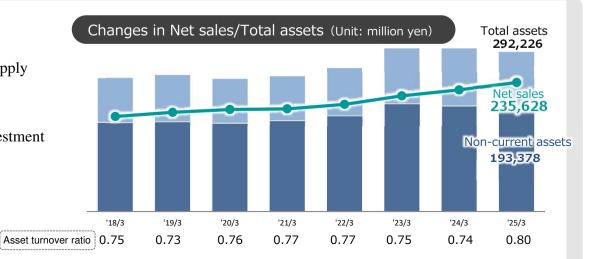
				Unit: million ye
Major Capital Investments	Launch of operation	Total investment	Results for Three Months	Plan in period
■ Investment in original products:Improving production capacity and quality of Eco APET products				
Eco PET materials:Increase in the productivity (Kanto, Chubu)		1,018	138	1,01
Eco PET materials:Reinforcement of the production capacity (Kanto, Nishinihon PET-Bottle recycle Co., Ltd.)		861	47	86
Eco APET products:Reinforcement of the production capacity		1,059	5	1,05
Investment corresponding to expansion of the sales quantity: Stable supply, Efficiency improvement, Maintenance of working environment				
Introduction of automation facilities			68	54
Reinforcement of the production capacity of Conventional material products			293	1,02
■Chikusei Warehouse	Dec. 2026	1,473	_	6
■Molds			519	1,98
IT investments			57	53



## Balance Sheet (For the Three Months Ended June 30, 2025)

	Previous consolidated fiscal year		Results for Three Months				
	FY ended March 2025		FY ending March 2026				
Unit: million yen	2025/3/31	2025/6/30	Increase/ decrease	Year-on- year	Breakdown of main increases and decreases	i	
Current assets	98,847	100,572	+1,724	101.7%	Goods and Products -	+ 1,461	
Noncurrent assets	193,378	192,990	-387	99.8%			
Total assets	292,226	293,563	+1,337	100.5%			
Current liabilities	84,372	83,741	-631	99.3%			
Noncurrent liabilities	<i>53,7</i> 39	55,907	+2,168	104.0%	Long-term loans payable	+ <i>2,136</i>	
Total liabilities	138,111	139,649	+ 1,537	101.1%			
Net assets	154,114	153,913	-200	99.9%			
Total liabilities and net assets	292,226	293,563	+ 1,337	100.5%			
Equity ratio	52.5%	52.2%					





## Cash Flows (For the Three Months Ended June 30, 2025)

	Results for Three Months						
	FY ended March 2025		FY ending March 2026				
(Unit: million yen)	Performance	Performance	Breakdown of main items				
			Income before income taxes	4,014			
CF from operating activities	5,923	4,557	Depreciation	3,613			
			Income taxes paid	- 3,577			
CF from investing activities	2.490	- 2,760	Purchase of property, plant and equipment	- 2,725			
CF Horn investing activities	- 2,480	- 2,700	Expenditures for mergers and acquisitions	- 201			
Free cash flows	3,443	1,796					
			Proceeds from long-term borrowings	5,000			
CF from financing activities	- 6,215	- 1,279	Repayments of long-term borrowings	- 2,822			
			Dividends paid	- 3,186			
Net increase(decrease)in cash	_ 2 772	516					
and cash equivalents	- 2,772	510					
Cash and cash equivalents	21,328	19,537					
at end of period	21,326	19,557					

CF from operating activities

 Securing profit through sales of original products and weight-reduced products

CF from investing activities

- Strategic investments for constructing bases for future earnings
- M&A to expand products and services and leverage logistics infrastructure

CF from financing activities

• Enhancing shareholder returns through progressive dividends with a target payout ratio of 40%

